



### **SECTION 3 : QUESTIONS RECEIVED POST THE BRIEFING SESSION...CONTINUATION**

#### **Question 23**

Specification 1.2 The bed should have the ability to go on full chair position to enable easy patient egress. You also ask for a full-length safety side on this bed. If a bed offers a full chair position we don't provide full length safety side because of the full chair position. Please confirm if you require full chair position with partial safety side to accommodate the full chair position?

#### **Response 23**

The confirmation is as follows: There are 2 types of beds that can be submitted as follows:

1. Full chair position that can go with half size length safety side, and
2. Full length safety side bed that does not need to be a full chair position

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#### **Question 24a**

The following spec is on item 02-020 and this makes perfect sense. Maybe item 17 and 18 should have been the same?

The height of the mattress support shall be adjustable in the range (minimum 260 to 490) and (highest 500 to 800) mm - measured from the floor to the top of the mattress support.

#### **Response 24a**

Your response to your question is correct. Thank you for bringing that up, will update the Questions and Answers accordingly

In addition to the already provided response being the height of the mattress support shall be adjustable in the range (minimum 260 to 490) and (highest 500 to 800) mm - measured from the floor to the top of the mattress support as stated on item RT24-002-020

Additionally, the lowest height should be left as is because it is accommodative with whatever Height but also accommodates Beds that can go lowest so the Patient can simply Roll out of Bed instead of FALLING OFF THE BED. A compromise will be to amend the lowest to 400mm (The height of couch sitting platform), patient will still be able to be in sitting position with feet touching the floor. There are Beds which go very low which are suitable for Patients who need to get out of Bed at a time when there is no Nurse to help them out of Bed especially at night where the staff Shortages are at their worst , so the 260mm is not a mistake it is a deliberate and genuine request. The overall maximum Height should be up to 900 mm (an update to the technical specification will be published to reflect the amendment from 800 to 900 mm)

Any bed going lower than that is a benefit.



Question 24b

The Height is being adjusted from 600mm to 900mm

These responses will be updated also on the Questions and Answers

Response 24b

The Height is being adjusted from 600mm to 900mm

Question 25

Do you have to tender on the mattress and bed as a complete series or can you only tender on a bed only?

Response 25

Where the items are in a series you need to tender for the series as no incomplete series can be awarded

Question 26

We have been awarded the RT24-03-008ME Stainless Steel Male Urinal. It comes up again on this new RT24-1-2021? As per the spec's it is the same item. Please let me know why we have to tender for it again?

Response 26

Item RT24-003-008 which is a Bedpan with Lid was not awarded. Your company was awarded item RT24-003-005. Please see published Contract Pricing below to validate that item 003-008 was not awarded

Item ID	Description	Manufacturer	Price	Quantity
33	RT24-03-003ME Bedpan and urinal stand	Hospital Equipment Manufacturers (Pty) Ltd	Not Applicable	None
34	RT24-03-004ME Urinal, Male, Plastic	Method Medical (Pty) Ltd	Not Applicable	None
35	RT24-03-005ME Urinal, Male, Stainless Steel	Alhamao (Pty) Ltd	Not Applicable	None
36	RT24-03-006ME Urinal rack, Wallmount	Method Medical (Pty) Ltd	Not Applicable	None
37	RT24-03-007ME Bedpan Step-in, with handle and Lid (Re-usable)	Saharwee (Pty) Ltd	Not Applicable	None
38	RT24-03-008ME Bedpan Step-in, (Disposable)	Method Medical (Pty) Ltd	Not Applicable	None
39	RT24-04-001ME Cabinet, Anaesthetist's, Mobile	Method Medical (Pty) Ltd	Not Applicable	None



**Question 27**

With regards to the RT24-1-2021 Supplementary Bid only furniture are requested as per appendix P, L&H, F, G, H and K? All the beds are already awarded? I just want to insure that I am not overlooking an item.

**Response 27**

The awarded beds can be accessed on our website on RT24-2021 at <http://www.treasury.gov.za/divisions/ocpo/ostb/contracts/default.aspx>

The supplementary bid advertised beds (Category 2) are on Annexure 2 technical specifications and pricing schedule.

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**Question 28**

Sorry a finger error from my side. I meant to say RT24-003-005. So we do not have to tender on it again. So it is still our tender item?

**Response 28**

The supplementary bid is for items that were not awarded

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**Question 29a**

**As per the RT24-2021:** Kindly answer questions;

1. Phodzo Medical (Pty) Ltd has registered on your Portal .....**Kindly confirm**
2. The Special Contract is still reading ..... **14 February 2020 as closing date!**
3. The General Conditions reads ..... **July 2010**
4. 3h : RT24-2020 Annexure 1 , TCBD .....1. Authorisation Declaration is dated RT24-2020.....**Can we Amend and use document?**
5. Annexure 4: Participants Letter :- **Must we complete and email via the [transversal.contracting2@treasury.gov.za](mailto:transversal.contracting2@treasury.gov.za)**
6. 12. RT24-2021 Annexure 11- Master Transversal Agreement still on Draft – **Is it still to be updated?**
7. 11. RT24-2021 Annexure 10 – Participant Feedback Report still on Draft – **Is it still to be updated?**



**Response 29a**

To be able to respond accordingly, are your questions referring to the main awarded transversal contract RT24-2021 or the advertised supplementary bid RT24-1-2021?

**Question 29b**

I am referring to the supplementary bid RT24-1-2021. The main awarded transversal contract RT24-2021 is the one with the SBD1?

**Response 29b**

Thanks for your response. Your questions are referring to documents of RT24-2021. Kindly visit [www.etenders.gov.za](http://www.etenders.gov.za) to access the supplementary bid documents or <http://www.treasury.gov.za/divisions/ocpo/ostb/CurrentTenders.aspx>

From there you can ask the right questions from the right documents

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**Question 30**

Kindly confirm.

1. Can you please assist me with the link of the recording for the briefing meeting? I cannot seem to access it and it doesn't accept my email address, where prompted.
2. Can you please confirm if the tender can be submitted online only or is it compulsory to submit a hard copy as per the special conditions of contract?

**Response 30**

It was indicated at the start of the meeting and towards the end when 1 bidder requested about the recording that it will not be published but we will publish the briefing session presentation, questions and answers on the 11th and 15th October 2021.

The latest updates are published on both platforms [www.etenders.gov.za](http://www.etenders.gov.za) and <http://www.treasury.gov.za/divisions/ocpo/ostb/CurrentTenders.aspx>

It is compulsory to submit on both platforms (online) and at the Tender Information Centre. A bidder does not choose where to submit as outlined on section 11 on the special conditions of contract.

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**Question 31**

Can you kindly confirm if the bed extension mattress piece should be included in the price for RT24-02-020ME?

1,23	Extension of bed of at least 25cm must be possible
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It is specified on items numbers: RT24-02-017ME & RT24-02-018ME

1,20	Extension of bed of at least 25cm must be possible and mattress piece of the extension must be provided with the unit
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Could you please advise?

**Response 31**

Yes, the bed extension mattress price should be included in the price of RT24-02-020 as per section 1,23

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**Question 32a**

If Hospi-Furn wants to bid for RT24-02-017, Electric Hospital Bed, then we must bid on the mattress RT24-02-022 because the items are a series. But, we have already been awarded the mattress on the main bid.

So what should we do in this case?

**Response 32a**

As your company has already been awarded the mattress on the main bid RT24-2021, therefore your company need not bid for the mattress again but for the other item RT24-02-017. For other bidders who are not awarded either 1 item in a series they must bid for the entire series items

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**Question 33**

1. If we fully import a product from an international producer factory with all ISO/CE and European standards, do we still have to prove standards locally? Import samples or provide detailed production standards?
2. If we support locally, already approved products, do we still have to submit samples?

**Response 33**

ISO/CE standards are accepted but you need to ensure that the CE certificate covers PRODUCT PERFORMANCE TESTS and is not a systems certification similar to ISO 9001. PRODUCT PERFORMANCE TESTS is the requirement

Submission of samples is an evaluation Phase that all bidder must adhere to. It goes hand-in-hand with the test reports. Phase 3 is the local production and content where the evaluation of the items on local content will take place. These phases evaluation will prove if your items are local and will also prove if you have the item tests conducted as per the requirements of the supplementary bid

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### Question 34

Is it necessary to return documentation that has no relevance to my organization as a bidder?  
a) Sub-contractors' documents, I will not be sub-contracting. b) Exchange rate for local production and content. c) Annex C: Local Content Declaration - Summary Schedule. d) Annex D: Imported Content Declaration. e) Annex E: Local Content Declaration - Supporting Schedule to Annex: C. f) Exemption letter by DTIC where raw material or input is not available locally (where applicable). g) Manufacturer's letter declaring the imported content (where applicable). SBD6.2 is not relevant for my organization as I am an importer; I do not manufacture locally?

### Response 34

As clearly as outlined during the briefing session that you return documents for the categories bidding for. If you bidding for all categories, you will return document for ALL phases. If you are not bidding for Category 2 and 8, you will return documents for Phase 1, 4 and 5 and NOT Phase 2 and 3

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### Question 35

Is the accumulative experience of lead personnel in a company profile (the core technical personnel)? This requirement is part of functionality and accounts for 10% weighting points in phase 2. What are about new entrants, especially small new companies? How will these be vetted? Small new companies do not have experience nor references, yet may have the potential to supply a good quality product at a competitive price? How does the BEC expect to see as a satisfactory compliant response from such a bidder.

### Response 35

Category 2 and 8 requires the requirements indicated due to the nature of the commodity on these categories. Joint ventures, consortiums and more of such companies are allowed to bid and this is whereas a new entrant you balance your capabilities by being in underwings of established companies to gain such experience that will help a new entrant to be independent in the near future

To gain experience as a new entrant as a start you partner with those who have the experience as it not obtained in any other way

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### Question 36

What is the difference between TCBD 1 Authorization Declaration and Approval letter indicating the distributor / sub-distributor or re-seller of equipment is approved to supply the hospital furniture by the OEM? Are we required to submit the Approval letter indicating the distributor / sub-distributor or re-seller of equipment is approved to supply the hospital furniture by the OEM on the OEM letterhead? Is there a particular format required on the OEM Approval letter?



### Response 36

TCBD 1 has 3 sections (1.1 and 1.2)

TCBD 1 is Authorization Declaration that must be completed when sourcing any goods or services from another party. It goes with:

TCBD 1.1 where you list the goods or services to be offered, and

TCBD 1.2 which is the letter of undertaking\

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### Question 37

Please clarify “Any local distributors must submit their OEM agreements that will be reviewed by the DTIC for execution.” Does this question refer to local OEM or international OEM agreements?

### Response 37

If you are sourcing any goods or services from another party, it is an expectation that as a bidder you must be able to offer service and maintenance in addition support to Participants who will procure those items offered. Agreement from OEM can be an overseas or local OEM if you are sourcing any goods from them as we need to know the agreement that will be provided to the bidder by the OEM

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### Question 38

How do bidders provide evidence of lead personnel OEM training as travel had been restricted since Covid-19, Coronavirus lockdown? Technical training certificate by original equipment manufacturer for lead technical personnel is a functionality requirement which accounts for 20% on “Item Knowledge and Understanding.

### Response 38

The provision of training can be in many methods and so is the evidence. It is not only travelling that allows bidders to provide training. We have been having meetings such as the briefing session meeting without travelling as an example and there is evidence of that meeting. It is on the same breath that the requirement can be fulfilled

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### Question 39

Clause 5.3.1 stipulates “It is a condition of this bid in respect of base, mattress and clothing (mattress cover and any other clothing in this bid) that only locally produced or manufactured base, mattress and clothing with the below stipulated threshold for local production or manufactured will be considered.” The delivery bed, delivery bed mattress as well the delivery bed mattress cover are all from the same international OEM supplier and fully imported.



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They are in a series. Will the BEC accept imported products for the delivery bed, delivery bed mattress as well the delivery bed mattress cover?

**Response 39**

It is a requirement by Government (DTIC) that those 3 items be locally manufactured hence they have been designated to support and uplift to the local economy.

Section 5.3.16 of the Special Conditions of Contract states that If the raw material or input to be used for a specific item is not available locally, bidders should obtain written exemption from the DTIC should there be a need to import such raw material or input

Section 5.3.18 of the Special Conditions of Contract states that a copy of the exemption letter must be submitted together with the bid document at the closing date and time of the bid.

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**END**

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